## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K

CURRENT REPORT

> Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 25, 1997
W. R. GRACE \& CO.
(Exact name of registrant as specified in its charter)


On April 25, 1997, W. R. Grace \& Co. ("Company") announced its consolidated results of operations for the quarter ended March 31, 1997. The Company's April 25, 1997 press release and accompanying financial and statistical data are filed as an exhibit hereto and are incorporated by reference herein.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

The Company's April 25, 1997 press release and accompanying financial and statistical data are filed as an exhibit hereto.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed by the undersigned, thereunto duly authorized.
W. R. GRACE \& CO.
(Registrant)

By /s/Kathleen A. Browne
Kathleen A. Browne
Vice President and Controller
W. R. GRACE \& CO.

Current Report on Form 8-K

## Exhibit Index

## Exhibit No. Description

99.1 Press Release dated April 25, 1997 and accompanying financial and statistical data

## GRACE REPORTS STRONG FIRST QUARTER EPS GROWTH

BOCA RATON, Fla., April 25, 1997 -- W. R. Grace \& Co. (NYSE: GRA), a global packaging and specialty chemicals company, today reported first quarter 1997 basic earnings per share of 62 cents, a $41 \%$ increase compared to 44 cents from continuing operations in the 1996 first quarter.

Pre-tax income for the 1997 quarter was $\$ 74$ million, up 6.4 percent compared to a year ago. Excluding earnings from the divested Dearborn unit in the 1996 first quarter, pre-tax earnings increased 10 percent, largely attributable to strong earnings growth in the packaging and construction products businesses, offset somewhat by difficult market conditions in the fluid cracking catalyst business.

Sales of $\$ 785$ million for the 1997 quarter were up three percent compared to 1996, excluding sales from divested units. Sales growth excluding divested businesses was strong in North America and Latin America, but sales declined slightly in Europe and Asia Pacific, primarily due to the effect of currency exchange translation which reduced reported sales by 2.5 percent. Excluding the currency exchange factor and the 1996 Dearborn results, sales increased six percent and pre-tax income 15 percent.

Albert J. Costello, chairman, president and chief executive officer of Grace said, "Our consolidated EBIT margin improved by 1.5 percentage points, despite an unusually tough quarter for our fluid cracking catalyst business. Improved earnings were due to favorable product mix in our packaging and construction products units and continued cost reductions in all of our businesses."
"We expect packaging sales to grow and refinery catalyst markets to improve through the year. As a result, we expect sales to increase 6 to 7 percent for the year. With the expected added sales volume, and our aggressive efforts to further improve efficiencies, we anticipate our EBIT margin to be at 14 percent for the year," said Costello.

During the 1997 first quarter, Grace bought back more than six million shares and ended the quarter with approximately 73 million shares of common stock outstanding. The average number of shares outstanding for the quarter was 75 million, compared to 98 million for the prior-year quarter.

Primary EPS was 60 cents compared to 44 cents the prior year quarter.

## GRACE PACKAGING

Grace Packaging, a global leader in flexible plastic packaging and container sealants, reported higher sales and earnings in the 1997 first quarter, compared to the prior-year quarter. Pre-tax income of $\$ 67$ million increased 12 percent due to favorable product mix and continuing cost management. Sales of $\$ 489$ million were up three percent. Excluding the effect of currency exchange,
packaging sales increased nearly six percent and pre-tax income more than 15 percent.

Sales of packaging for fresh red meat were up in every region, with North America and Latin America both experiencing double-digit growth. Increasing demand for cook-in and cook-chill packaging for processed and prepared foods continued in the Americas. Sales for display films increased in every region, particularly in Asia Pacific and Latin America.

During the quarter, the company announced an expansion of its pre-cut produce packaging operations to meet the anticipated continuing high growth in that market segment.

GRACE DAVISON

Grace Davison, a leading supplier of catalysts and silica products, posted $\$ 175$ million in sales for the 1997 first quarter, six percent less than the prior-year quarter. Excluding currency exchange, sales were down less than three percent, affected by continued pricing pressures for fluid cracking catalysts (FCC) that began in the third quarter of 1996.

Pre-tax income was $\$ 18$ million, down $37 \%$ due to the sales shortfall, as well as increases in depreciation expense from recent expansion activities, unfavorable currency exchange impact, and unusually harsh winter weather at the company's Lake Charles, Louisiana plant.
"We introduced new manufacturing processes and operational enhancements that led to FCC margin improvements late in the quarter, and we expect further improvements throughout the year," said Costello.

Grace Davison reported increased sales of its hydroprocessing catalysts, and, during the quarter, began constructing a plant to add manufacturing capacity for this growing catalyst market segment. Silicas volumes grew, especially within the coatings and graphic arts industries in North America.

## GRACE CONSTRUCTION PRODUCTS

Grace Construction Products, a leading global supplier of concrete additives, cement processing aids, and structural waterproofing and fireproofing products, reported sales of $\$ 103$ million in the 1997 first quarter, a 22 percent increase over the prior-year quarter. Pre-tax income of $\$ 4$ million represents the strongest first-quarter performance in the business unit's history and compares to a $\$ 4$ million loss the prior year.

The outstanding sales and earnings improvement was due to increased global sales of new value-added and specialty products, and strong construction activity in the Northeast United States and Southeast Asia. Approximately one-quarter of the sales were from new products, including anti-corrosion and anti-shrinking concrete admixtures, a broader family of structural waterproofing products and lower-cost fireproofing materials.

## OTHER HIGHLIGHTS

During the quarter, Grace completed the sale of its Grace Cocoa unit to Archer Daniels Midland for $\$ 470$ million. The company also announced an agreement to sell its specialty polymers business to National Starch and Chemical Company for $\$ 147$ million and expects to complete that divestiture in May.

Grace has recently acquired several companies to complement its packaging and construction products businesses, including Schurpack, Inc., a St. Joseph, Missouri packaging company; CSR Ltd., a concrete admixture manufacturing company in Australia; and the cement additives business of Imporextran Quimica S. A. in Spain.

Grace is a leading global supplier of flexible packaging and specialty chemicals, with annual sales of approximately $\$ 3.3$ billion. The company operates in more than 100 countries.
W. R. Grace \& Co.

Consolidated Statement of Operations
For Quarter Ended March 31
(\$ Millions Except Per Share)



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\begin{aligned}
& \text { W. R. GRACE \& CO. } \\
& \text { GEOGRAPHIC DATA } \\
& \text { (DOLLARS IN MILLIONS) }
\end{aligned}
$$
\]

QUARTER ENDED MARCH 31
SALES


NORTH AMERICA
EUROPE
\$ 42
0
\$ 38
OPERATING INCOME

|  | 1997 |  | 1996 INCL. DEARBORN |  | $\begin{gathered} 1996 \\ \text { DEARBORN } \end{gathered}$ | EA | $\begin{aligned} & \text { EXCL } \\ & \text { RBORN } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NORTH AMERICA | \$ | 42 | \$ | 38 | 0 | \$ | 38 |
| EUROPE |  | 26 |  | 27 | 1 |  | 26 |
| LATIN AMERICA |  | 10 |  | 7 | (1) |  | 8 |
| ASIA PACIFIC |  | 13 |  | 15 | (0) |  | 15 |
| TOTAL | \$ | 91 | \$ | 87 | (\$0) |  | 87 |


[^0]:    (a) After an allocation of interest/financing expenses to discontinued operations.
    (b) Includes results from divested units.

