# SEALED AIR CORPORATION 

## Supplemental Information

## June 30, 2008 <br> (Unaudited)

## All amounts are approximate due to rounding

## Components of Change in Net Sales - Business Segments and Other

(Dollars in millions)

Volume - Units
Volume - Acquired businesses, net of dispositions
Price/Mix
Foreign currency translation
Total

Volume - Units
Volume - Acquired businesses, net of dispositions
Price/Mix
Foreign currency translation
Total

Quarter Ended March 31, $2008{ }^{(1)}$

| Quarter Ended March 31, $2008{ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food Packaging |  |  | Food Solutions |  |  |  | Protective <br> Packaging |  |  | Other |  |  |  | Total <br> Company |  |  |  |
| 0.7 \% | \$ | 2.9 | 0.4 | \% | \$ | 0.8 | (1.7) \% | \$ | (6.4) | 6.5 | \% | \$ | 4.7 | 0.2 | \% | \$ | 2.0 |
| - |  | - | - |  |  | - | (1.7) |  | (6.2) | 28.6 |  |  | 20.6 | 1.3 |  |  | 14.4 |
| 1.1 |  | 5.2 | 2.9 |  |  | 6.3 | (0.2) |  | (0.9) | (1.8) |  |  | (1.3) | 0.9 |  |  | 9.3 |
| 5.3 |  | 23.0 | 6.5 |  |  | 13.9 | 4.2 |  | 15.7 | 6.1 |  |  | 4.4 | 5.2 |  |  | 57.0 |
| 7.1 \% | \$ | 31.1 | 9.8 | \% | \$ | 21.0 | 0.6 \% | \$ | 2.2 | 39.4 | \% | \$ | 28.4 | 7.6 | \% | \$ | 82.7 |

Quarter Ended June 30, 2008

| Food Packaging |  |  | Food Solutions |  |  |  | Protective <br> Packaging |  |  | Other |  |  |  | Total <br> Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.3 \% | \$ | 15.5 | 0.8 | \% | \$ | 1.9 | (1.5) \% | \$ | (5.6) | 9.6 | \% | \$ | 7.2 | 1.7 | \% | \$ | 19.0 |
| - |  | - | - |  |  | - | 0.5 |  | 1.9 | 28.2 |  |  | 21.1 | 2.0 |  |  | 23.0 |
| 3.3 |  | 14.9 | 1.0 |  |  | 2.5 | 1.6 |  | 5.7 | (4.2) |  |  | (3.1) | 1.7 |  |  | 20.0 |
| 5.6 |  | 25.9 | 7.3 |  |  | 17.3 | 5.2 |  | 19.3 | 11.9 |  |  | 8.9 | 6.2 |  |  | 71.4 |
| 12.2 \% | \$ | 56.3 | 9.1 |  | \$ | 21.7 | 5.8 \% | \$ | 21.3 | 45.5 |  |  | 34.1 | 11.6 |  | \$ | 133.4 |

Six Months Ended June 30, 2008

| Food Packaging |  |  |  | Food <br> Solutions |  |  |  | Protective <br> Packaging |  |  | Other |  |  |  | Total <br> Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.0 | \% | \$ | 18.4 | 0.6 | \% | \$ | 2.7 | (1.6) \% | \$ | (12.0) | 8.1 | \% | \$ | 11.9 | 0.9 | \% | \$ | 21.0 |
| - |  |  | - | - |  |  | - | (0.6) |  | (4.3) | 28.4 |  |  | 41.7 | 1.7 |  |  | 37.4 |
| 2.3 |  |  | 20.1 | 1.9 |  |  | 8.8 | 0.7 |  | 4.8 | (3.1) |  |  | (4.4) | 1.3 |  |  | 29.3 |
| 5.4 |  |  | 48.9 | 6.9 |  |  | 31.2 | 4.7 |  | 35.0 | 9.1 |  |  | 13.3 | 5.7 |  |  | 128.4 |
| 9.7 | \% | \$ | 87.4 | 9.4 | \% | \$ | 42.7 | 3.2 \% | \$ | 23.5 | 42.5 | \% | \$ | 62.5 | 9.6 | \% | \$ | 216.1 |

(1) The components of change in net sales for the quarter ended March 31, 2008 have been revised. This revision affected the reported allocation of change in net sales in all regions for the Protective Packaging segment and Other as it related to volume-units and price/mix and had no effect on the change in net sales in total for the Company .

## SEALED AIR CORPORATION

Supplemental Information
June 30, 2008
(Unaudited)
All amounts are approximate due to rounding
Components of Change in Net Sales - Geographic (Dollars in millions)

| Quarter Ended March 31, $2008{ }^{(1)}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. |  | International |  |  | Total Company |  |  |
| (0.5) \% | \$ (2.7) | 0.8 \% | \$ | 4.7 | 0.2 \% | \$ | 2.0 |
| 2.0 | 10.4 | 0.7 |  | 4.0 | 1.3 |  | 14.4 |
| 1.3 | 6.5 | 0.5 |  | 2.8 | 0.9 |  | 9.3 |
| - | - | 9.7 |  | 57.0 | 5.2 |  | 57.0 |
| 2.8 \% | \$ 14.2 | 11.7 \% | \$ | 68.5 | 7.6 \% | \$ | 82.7 |

Quarter Ended June 30, 2008

Volume - Units
Volume - Acquired businesses, net of dispositions
Price/Mix
Foreign currency translation
Total

| U.S. |  |  | International |  |  |  | Total Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.4 | \% | \$ 17.7 | 0.2 \% | \% | \$ | 1.3 | 1.7 | \% | \$ | 19.0 |
| 2.8 |  | 14.9 | 1.3 |  |  | 8.1 | 2.0 |  |  | 23.0 |
| 2.8 |  | 15.2 | 0.8 |  |  | 4.8 | 1.7 |  |  | 20.0 |
| - |  | - | 11.6 |  |  | 71.4 | 6.2 |  |  | 71.4 |
| 9.0 | \% | \$ 47.8 | 13.9 \% | \% | \$ | 85.6 | 11.6 | \% | \$ | 133.4 |

## Six Months Ended June 30, 2008

Volume - Units
Volume - Acquired businesses, net of dispositions
Price/Mix
Foreign currency translation
Total

| U.S. |  |  | International |  |  |  | Total Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.4 | \% | \$ 15.0 | 0.5 | \% | \$ | 6.0 | 0.9 | \% | \$ | 21.0 |
| 2.4 |  | 25.3 | 1.0 |  |  | 12.1 | 1.7 |  |  | 37.4 |
| 2.2 |  | 21.7 | 0.6 |  |  | 7.6 | 1.3 |  |  | 29.3 |
| - |  | - | 10.7 |  |  | 128.4 | 5.7 |  |  | 128.4 |
| 6.0 | \% | \$ 62.0 | 12.8 | \% | \$ | 154.1 | 9.6 |  | \$ | 216.1 |

[^0] Sales - Business Segments and Other for further discussion.

## SEALED AIR CORPORATION

Supplemental Information
June 30, 2008
(Unaudited)
All percentages are approximate due to rounding
Percentage Change in Net Sales by Geographic Region
Quarter Ended June 30, 2008

|  | Including the effect of <br> foreign currency <br> translation |  | Excluding the effect of <br> foreign currency <br> translation |
| :--- | :---: | :---: | :---: |
|  | $9.0 \%$ |  | $8.3 \%$ |
| U.S. and Canada | 14.5 |  | 1.2 |
| Europe | 7.1 |  | 1.4 |
| Latin America | 18.5 | 6.8 |  |
| Asia Pacific | $11.6 \%$ |  |  |
| Total Company |  |  |  |


| Six Months Ended June 30, 2008 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Including the effect of foreign currency translation | Excluding the effect of foreign currency translation |  |
| U.S. and Canada | 6.1 \% | 5.3 \% | \% |
| Europe | 14.6 | 3.0 |  |
| Latin America | 7.2 | 1.4 |  |
| Asia Pacific | 13.8 | 2.5 |  |
| Total Company | 9.6 \% | 3.9 \% | \% |

## SEALED AIR CORPORATION

## Supplemental Information

June 30, 2008
(Unaudited)
All percentages are approximate due to rounding
Percentage Net Sales Contribution by Geographic Region

|  | Quarter Ended <br> June 30, 2008 | Six Months Ended <br> June 30, 2008 |  |
| :--- | :---: | :---: | :---: |
| U.S. and Canada | $48.0 \%$ | $47.8 \%$ |  |
| Europe | 30.8 | 30.9 |  |
| Latin America | 8.2 | 8.3 |  |
| Asia Pacific | 13.0 | 13.0 |  |
| Total | 100.0 | $\%$ |  |
|  |  |  |  |

## SEALED AIR CORPORATION

## econciliation of EBIT/EBITDA ${ }^{(1)}$

Dollars in millions)
Allang approximate due to rounding
(Unaudited)
Reconciliation from Net Earnings to Non-U.S. GAAP EBIT and EBITDA:
Net earnings
Add:
$\quad$ Interest expense
$\quad$ Income tax provision
EBIT $^{(1)}$
Add: $^{\text {depreciation and amortization }}$
EBITDA ${ }^{(1)}$

EBITDA ${ }^{(1)}$
Less: gain on sale of equity method investment
Add: impairment of non-current investments-available-for-sale securitie
Add: global manufacturing strategy charges
Add: restructuring and other charges
Add: advisory expenses incurred prior to ceasing work on an acquisition
Add: loss on sale of a small product line
Add: asbestos settlement and related costs
Adjusted EBITDA ${ }^{(2)}$

Total Net Sales

| Six Months EndedJune 30, |  |  |  | Quarter EndedJune 30, |  |  |  | Quarter Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| \$ | 123.4 | \$ | 200.9 | \$ | 62.6 | \$ | 73.9 | \$ | 60.8 | \$ | 127.0 |
|  | 65.7 |  | 70.8 |  | 30.3 |  | 35.1 |  | 35.4 |  | 35.6 |
|  | 42.1 |  | 46.7 |  | 21.4 |  | 33.6 |  | 20.7 |  | 13.1 |
| \$ | 231.2 | \$ | 318.4 | \$ | 114.3 | \$ | 142.6 | \$ | 116.9 | \$ | 175.7 |
|  | 87.7 |  | 81.9 |  | 43.0 |  | 41.3 |  | 44.7 |  | 40.6 |
| \$ | 318.9 | \$ | 400.3 | \$ | 157.3 | \$ | 183.9 | \$ | 161.6 | \$ | 216.3 |
|  | - |  | (35.3) |  | - |  | - |  | - |  | (35.3) |
|  | 10.0 |  | - |  | 10.0 |  | - |  | - |  | - |
|  | 3.7 |  | 5.8 |  | 1.3 |  | 3.3 |  | 2.4 |  | 2.5 |
|  | 2.5 |  | 0.6 |  | 0.5 |  | 0.2 |  | 2.0 |  | 0.4 |
|  | 0.9 |  | - |  | - |  | - |  | 0.9 |  | - |
|  | - |  | 1.3 |  | - |  | 0.6 |  | - |  | 0.7 |
|  | 0.6 |  | 0.3 |  | 0.6 |  | 0.2 |  | - |  | 0.1 |
| \$ | 336.6 | \$ | 373.0 | \$ | 169.7 | \$ | 188.2 | \$ | 166.9 | \$ | 184.7 |
| \$ | 2,456.2 | \$ | 2,240.1 | \$ | 1,278.8 | \$ | 1,145.4 | \$ | 1,177.4 | \$ | 1,094.7 |


| Year Ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| \$ | 353.0 | \$ | 274.1 | \$ | 255.8 | \$ | 215.6 |
|  | 140.6 |  | 148.0 |  | 149.7 |  | 153.7 |
|  | 103.0 |  | 126.0 |  | 120.8 |  | 107.3 |
| \$ | 596.6 | \$ | 548.1 | \$ | 526.3 | \$ | 476.6 |
|  | 166.3 |  | 168.0 |  | 174.6 |  | 179.5 |
| \$ | 762.9 | \$ | 716.1 | \$ | 700.9 | \$ | 656.1 |
|  | (35.3) |  | - |  | - |  | - |
|  | 11.4 |  | 3.7 |  | - |  | - |
|  | 1.6 |  | 12.9 |  | 1.7 |  | 33.0 |
|  | 7.5 |  | - |  | - |  | - |
|  | 6.8 |  | - |  | - |  | - |
|  | 0.7 |  | 1.6 |  | 2.2 |  | 2.0 |
| \$ | 755.6 | \$ | 734.3 | \$ | 704.8 | \$ | 691.1 |
| \$ | 4,651.2 | \$ | 4,327.9 | \$ | 4,085.1 | \$ | 3,798.1 |
|  | 16.2\% |  | 17.0\% |  | 17.3\% |  | 18.2\% |

## Notes:



 also among the criteria upon which performance-based compensation may be based.
 prior to ceasing work on an acquisition, (6) loss on sale of a small product line and (7) asbestos settlement and related costs.


[^0]:    (1) The components of change in net sales for the quarter ended March 31, 2008 have been revised. See Note 1 of Components of Change in Net

